AEROSPACE
& DEFENSE MEETINGS BRASIL

May 4-6, 2027

São José dos Campos, São Paulo, Brazil



EXHIBITION & SPONSORSHIP OPPORTUNITIES 2027

INTERNATIONAL COMPANIES



ORGANIZED BY

abe advanced business events abvbe.com

BCI AEROSPACE

INDUSTRY PARTICIPANT

EMBRAER

INSTITUTIONAL SPONSORS

BRAZILIAN AEROSPACE CLUSTER

ABIMDE

PIT PARQUE DE INOVAÇÃO TECNOLÓGICA SÃO JOSÉ DOS CAMPOS

PREFEITURA SÃO JOSÉ DOS CAMPOS

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EXHIBITION PRICING

What's included in the exhibitor pass?

- One B2B meeting schedule per company
- Access to the conferences & workshops
- Access to coffee breaks (all three days) and the cocktail reception (May 5)
- Listing in the participant directory

BASIC
€ 3,000

- 4sqm (2x2) shell scheme booth
- 1 exhibitor pass
- Carpet, 1 table, 3 chairs, 1 waste bin, lighting, electrical outlet. Fascia board with company name
- Personalized B2B meeting schedule, conference access, networking breaks, cocktail reception, and visibility in the participant directory.



Note: *Images are for illustrative purposes only and are non-contractual.*

BASIC+
€ 3,600

- 4sqm (2x2) shell scheme booth
- 1 exhibitor pass
- Carpet, 1 table, 3 chairs, 1 waste bin, lighting, electrical outlet. Fascia board with company name
- Back wall graphic (2 panels)
- Personalized B2B meeting schedule, conference access, networking breaks, cocktail reception, and visibility in the participant directory.



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EXECUTIVE
€ 4,000

- 8sqm (4x2) shell scheme booth
- 2 exhibitor passes
- Carpet, 2 tables, 6 chairs, 1 waste bin, lighting, electrical outlet. Fascia board with company name
- Personalized B2B meeting schedule, conference access, networking breaks, cocktail reception, and visibility in the participant directory.



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EXECUTIVE+
€ 5,200

- 8sqm (4x2) shell scheme booth
- 2 exhibitor passes
- Carpet, 2 tables, 6 chairs, 1 waste bin, lighting, electrical outlet. Fascia board with company name
- Back wall graphic (4 panels)
- Personalized B2B meeting schedule, conference access, networking breaks, cocktail reception, and visibility in the participant directory.



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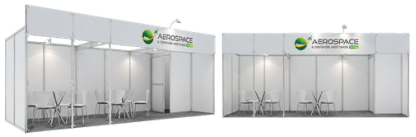
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EXHIBITION PRICING

DELUXE
€ 6,000

- 12sqm (6x2) shell scheme booth
- 3 exhibitor passes
- Carpet, 2 tables, 6 chairs, 1 waste bin, 1 storage room, lighting, electrical outlet, Fascia board with company name
- Personalized B2B meeting schedule, conference access, networking breaks, cocktail reception, and visibility in the participant directory.



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DELUXE+
€ 7,800

- 12sqm (6x2) shell scheme booth
- 3 exhibitor passes
- Carpet, 2 tables, 6 chairs, 1 waste bin, 1 storage room, lighting, electrical outlet, Fascia board with company name
- Back wall graphic + storage room graphic (6 panels)
- Personalized B2B meeting schedule, conference access, networking breaks, cocktail reception, and visibility in the participant directory.



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EXHIBITOR ADD-ONS

ADDITIONAL PARTICIPANT
€ 200 / pax

- Access to the exhibition, conference sessions, workshops, coffee breaks
- Must be a representative of the exhibiting company

CUSTOMIZED BOOTH PANEL
€ 300 / panel

- Enhance your booth visibility with a customized panel

PREMIUM PARTNER
€ 10,000

- 12sqm Deluxe+
- 4 exhibitor passes
- B2B meeting schedule for the company
- Prime booth location
- Logo on all event materials
- Social media recognition
- 1 full-page ad in post-event directory
- 1 full-page ad in official event guide
- Custom counter

Limited to 2 companies

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BRANDING OPPORTUNITIES

LANYARDS
€ 6,000

- Your brand will be top of mind when every neck includes the official event lanyard exclusively with your logo
- The lanyards must be delivered at least 30 days before the event (3,000 units) to the event organizers

Exclusive

WORKSHOP SESSION
€ 1,500

- Deliver a 30-minute themed workshop highlighting your company's expertise
- Subject to the organizers' approval
- Audience size cannot be guaranteed

INFORMATION DESK
€ 3,000

- Co-branded signage with event logo
- Sponsor logo displayed on the front of registration counters
- Display sponsor flyers in the literature holder available at the info desk

Limited to 2 companies

OFFICIAL EVENT GUIDE AD
€ 2,000

- Stand out with a full-page A4 ad in the digital event's official guide
- Reach every attendee as they consult the program, floor plan and exhibitor listings

Limited to 2 companies

MORE OPPORTUNITIES. MORE IMPACT.



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Note: A management fee of €300 applies to all companies registering for Aerospace & Defense Meetings Brasil. It covers access to the online participant platform, an electric outlet, Wi-Fi and bank charges.

	EXHIBITION PACKAGE	PRICE (excl. tax)
☐	BASIC 4SQM	€ 3,000
☐	BASIC+ 4SQM	€ 3,600
☐	EXECUTIVE 8SQM	€ 4,000
☐	EXECUTIVE+ 8SQM	€ 5,200
☐	DELUXE 12SQM	€ 6,000
☐	DELUXE+ 12SQM	€ 7,800
☐	PREMIUM PARTNER 12SQM	€ 10,000

	EXHIBITOR ADD-ONS	PRICE (excl. tax)
☐	ADDITIONAL PARTICIPANT	€ 200 x _____ pax
☐	CUSTOMIZED BOOTH PANEL	€ 300 x _____ u.
☐	FASCIA BOARD	€ 300 x _____ u.

	BRANDING OPTIONS	PRICE (excl. tax)
☐	LANYARDS	€ 6,000
☐	WORKSHOP SESSION	€ 1,500
☐	INFORMATION DESK	€ 3,000
☐	EVENT GUIDE AD	€ 2,000

SUBTOTAL	€
+ MANAGEMENT FEE	€ 300
+ TAXES (if applicable)	€
= TOTAL	**€**

Additional tax information

- If your company is registered in France, French VAT is due.
- If your company is registered in another EU country (excluding France and Italy), French VAT is not applicable. You must report it to your fiscal administration and provide your VAT number.
- If your company is registered in Italy, Italian VAT is due. Our Rome office will bill you including the VAT amount.
- If your company is based outside the EU, no taxes are applicable.

Payment terms

- A 60% down payment is required upon submission of the booking form.
- The remaining balance must be paid no later than 21 days before the start of the event (i.e. April 13, 2027) to guarantee your company's participation.
- Full payment upon booking is also accepted.

Payment methods

☐ Credit card (Visa or Mastercard)
☐ Bank transfer (only in euros)
IBAN: FR76 3000 4008 0400 0107 2835 736
SWIFT: BNPAFRPPXXX
Bank: BNP Paribas Paris-Centre Affaires
Address: 24 Avenue de la Grande Armée – 75017 Paris, France
Please email a copy of the bank transfer receipt to brasil@advbe.com,
including the name of the event in the subject line.

AEROSPACE & DEFENSE MEETINGS BRASIL

May 4-6, 2027
São José dos Campos, São Paulo, Brazil

GENERAL TERMS & CONDITIONS

EVENT NAME: **AEROSPACE & DEFENSE MEETINGS BRASIL 2027**
Date: **May 4-6, 2027**
City, country: **São José dos Campos, São Paulo, Brazil**
Venue: **Centro de Formação do Educador - CEFE : Av. Olivo Gomes, 250 - Santana, São José dos Campos - SP - 12.211**

1/ ORGANIZATION
The Event is organized by abe – advanced business events, a limited company with a stated capital of €50,000, whose registered office is located at 10 rue de la Rochefoucauld, CS 50300, 92100 Boulogne-Billancourt Cedex, France (hereafter referred to as the "Organizer").

2/ PURPOSE
These General Terms & Conditions apply to the Event organized by the Organizer. They outline the rights and obligations of the Organizer and of the contracting company, hereinafter referred to as the "Participant", who acknowledges and agrees to comply with these Terms & Conditions.

3/ VENUE AND DATE
The Event will take place at the Venue and on the Date indicated above. The Organizer reserves the right to cancel the Event, change the Date, or relocate the Venue in the event of force majeure or if the original Venue becomes unavailable. In such cases, the Participant shall not be entitled to any compensation or refund. The Organizer will, however, provide written notice of the new Date and Venue and will guarantee the Participant's attendance at the rescheduled Event at no additional charge.

4/ REGISTRATION, CANCELLATION, PAYMENT
- Any company or institution may participate in the Event, provided its representatives possess the professional qualifications necessary to engage in business discussions with other Participants. The Organizer nonetheless reserves the right to deny any registration request at its sole discretion and without justification.
- Cancellation policy:
  - 45 days or more prior to the Event: Full refund (7.5% administrative fee retained).
  - 21–44 days prior: Participant liable for 50% of the amount due or paid.
  - 20 days or less: Full amount due; no refund.
- All invoices issued to the Participant must be paid no later than twenty-one (21) days before the Event. The Organizer reserves the right to deny access to the Event if full payment has not been received, and to apply a one-time penalty of 3% on the outstanding balance, in addition to a mandatory €40 recovery fee.
- The Participant acknowledges that registration is conditional upon payment of a sixty percent (60%) deposit. The Organizer reserves the right to cancel the Participant's registration if this deposit is not paid at the time of booking as stipulated on the order form.

5/ INCLUDED SERVICES AND ORGANIZER'S OBLIGATION
The Organizer shall use its expertise, know-how, professional network, and all necessary resources to deliver the services described in the order form associated with these Terms & Conditions. These efforts constitute an obligation of means and not an obligation of result.

6/ HEALTH AND SAFETY MEASURES
The Organizer agrees to implement preventive measures and provide equipment intended to help reduce the spread of contagious illnesses. The Participant acknowledges that such measures and equipment cannot guarantee a risk-free environment. Accordingly, the Participant understands that the Organizer cannot be held liable for any illness or contamination occurring before or during the Event.

7/ INSURANCE
The Organizer is solely responsible for the management of the Event. However, this responsibility does not extend to any damage caused by third parties to the Participant. The Participant must maintain insurance coverage for any damage caused by itself, its representatives, or its property to third parties during the preparation and execution of the Event. The Participant must also maintain insurance covering any damage caused by third parties to itself, its representatives, or its property during the preparation and execution of the Event.

8/ USE OF DIGITAL TOOLS AND THE EVENT PLATFORM
a) The Participant is responsible for ensuring proper access to the Event's digital platform ("Event Platform"). The Organizer does not guarantee uninterrupted, error-free, or secure operation and assumes no liability for temporary unavailability or for viruses, malware, or harmful code. The Participant agrees not to interfere with the Platform's functionality and must comply with all applicable platform terms of use.
b) The Organizer does not endorse and is not responsible for any content, products, or services referenced or accessed through the Event Platform, nor for any loss or damage resulting from their use.
c) Usernames and passwords provided by the Organizer are confidential, remain the Organizer's property, and may not be shared, transferred, or assigned. The Participant is responsible for all actions taken under its credentials.
d) Any content uploaded or shared by the Participant on the Event Platform ("Materials") is considered non-confidential and non-proprietary. The Organizer may use or disclose such Materials for any purpose. The Participant may not upload unlawful, defamatory, or infringing content.
e) The Event Platform may only be used for accessing the Event. Commercial exploitation, unauthorized advertising, infringement of intellectual property rights, and uploading harmful code are strictly prohibited.
f) The Organizer has no obligation to monitor interactive services on the Platform and shall not be liable for any loss or damage resulting from their use.
g) Some virtual B2B meetings may be conducted through third-party videoconferencing solutions such as Webex. The Participant is responsible for ensuring adequate technical conditions to join these meetings. The Organizer is not liable for any technical issues, connectivity problems, or service interruptions related to Webex or any other external platform.

9/ ENFORCEMENT OF REGULATIONS
- The Organizer reserves the right to rule on any issue not covered in these Terms & Conditions and to implement any necessary amendments or additions, which shall take immediate effect.
- Any subsequent communications sent to the Participant shall form an integral part of these Terms & Conditions.
- The Organizer reserves the right to cancel the Participant's registration in the event of non-compliance with these Terms & Conditions, without notice and without refund.

10/ USE OF THE PARTICIPANT'S LOGO
The Organizer reserves the right to request and use the Participant's logo in marketing materials highlighting companies registered for the Event. The Participant retains the right to refuse such use by submitting a written request to the Organizer.

11/ PHOTOGRAPHY & VIDEO RECORDING
The Event Organizer may photograph, film and record the Event for promotional, editorial and archival purposes. By attending the event, participants acknowledge and agree that they may appear in photographs, videos or other recordings captured during the event. These materials may be used by the Organizer and its affiliated companies, before, during and after the event, in any media, including but not limited to websites, social media, brochures, newsletters and promotional materials. Participants who do not wish to appear in such materials should notify the Organizer in writing prior to the event or inform the event staff on site. The Organizer will make reasonable efforts to accommodate such requests where practicable.

12/ JURISDICTION
In the event of a dispute, and before initiating any legal proceedings, the Participant agrees to submit its claim to the Organizer in an effort to reach an amicable resolution. If no resolution is achieved, the courts having jurisdiction over the Organizer's registered office shall have exclusive jurisdiction.

13/ PRIVACY AND DATA SECURITY POLICY
The Participant acknowledges that the Organizer must collect detailed information regarding its expertise and professional capabilities solely for the purpose of delivering the services described in the order form associated with these Terms & Conditions. Further information is available on the Organizer's website under its privacy policy and personal data protection statement.

Company name:

Name of authorized officer or representative:

☐ I agree with advanced business events' general terms & conditions
☐ I agree to receive communications from AD&M Brasil partners

Date, signature and company's seal:

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CENTRO DE FORMAÇÃO DO EDUCADOR - CEFE
AV. OLIVO GOMES, 250 - SANTANA

BOOK NOW

Secure your spot at the only matchmaking event for the aerospace supply chain in Brazil!

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brasil@advbe.com

brasil.bciaerospace.com

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